

### The Best of All Possible Worlds? Multi-tier Dispute Resolution Clauses in Tunnel Construction Projects

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# Introduction

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# **Arbitration**

#### **Arbitration**

- Private dispute resolution process
  - Arbitral award is binding and recognized by national courts
- Now the standard means of dispute resolution in international construction projects
  - Neutral
    - Choice of arbitrator(s)
    - Choice of place of arbitration
    - Choice of language of arbitration
  - Access to arbitrators with required experience & expertise
  - Private / can be (but not always) confidential
- Misconceptions about arbitration
  - Informal?
  - "Split-the-baby" decisions based on equitable considerations?
  - Cheaper?
  - Faster?

# "Multi-Tier" Dispute Resolution Clauses

## "Multi-Tier" Dispute Resolution Clauses: Basic Concept

- Multi-tiered clauses require that an attempt first be made to resolve the dispute through one or more alternative dispute resolution (ADR) processes
- Goal: make arbitration a last resort
- Clauses can be relatively simple or quite complex
- Multi-tiered clauses are usually mandatory
  - Pros and cons of mandatory vs optional

## Typical Tier: Negotiation

- Negotiation
  - Must be confidential
- Assisted / escalated negotiation

#### Possible Tier: Mediation

- Involves neutral third party to facilitate negotiations and settlement
- Flexible
- Low cost
- Can be fast
- Confidential
- No binding outcome
- Effective?

## Possible Tier: Dispute Boards

#### Definition

- Panel of one or several persons to which a dispute between the parties is referred under a procedure that generally concludes with a determination by the panel
- "DAB" vs "DRB"
- "Full term" vs "ad hoc"

#### Features

- Expert decision makers
- Relatively informal
- Encourage significant direct contributions from the parties
- Focus on speed of resolution of disputes
- Function in a manner which is intended to maintain relationships and encourage the completion of the project

# **Golden Rules**

#### Golden Rules

- Do use a model clause, but make sure it is adapted to your project
- Don't copy and paste from another contract without carefully checking
- Key is to ensure that each party understands what will be required of it
  - "may" vs "must" or "shall"
  - Difficulty with subjective concepts such as "good faith", "best endeavours", "reasonable efforts", etc.
  - Example of language to be avoided:
    - "The Employer and the Contractor shall <u>in good faith</u> and using <u>all reasonable efforts in the spirit of cooperation</u> take <u>all steps as may be necessary or desirable</u> to settle amicably any dispute through negotiations <u>and other constructive discussions</u>."
- Delineate clearly when the parties must pass from one dispute resolution level to the next
  - Avoids misunderstandings / dilatory tactics: have objective transition triggers (i.e., time limits) between each tier of the clause

# **Consequences of Non-Compliance**

### Consequence of Non-Compliance With Pre-Arbitral Tiers

- Compliance can be waived
- Are the pre-arbitral steps conditions precedent to arbitration?
  - Will depend on applicable law
- Consequence of non-compliance with condition precedent

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